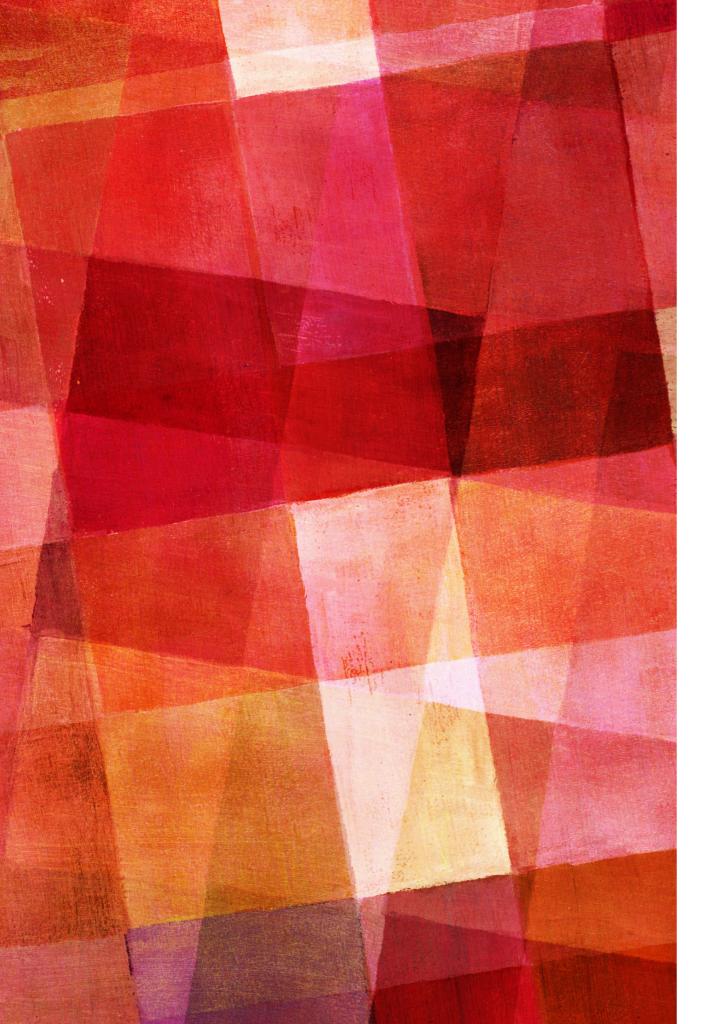


# THE DRONE

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#### THE IDEA

- Our Idea is to make a drone which is completely failsafe, easy to use and fly.
- Our intuition is to help Photographers, Film Makers, Farmers, Hobbyists. It has Autopilot, Smooth and Photography modes to make the user easy to use the drone.



# THE PROBLEM

There are thousands are drone available in the market. They are designed to be specific. Most of the drone will crash when the battery gets dried or even for a minute signal loss. Even a single bee can damage the drone.

- ► Battery
- ► Air Traffic (Air Accidents)
- Identification of Drone is not possible
- ► Improper Maintenance & Repair
- Lack of Awareness

#### THE SOLUTION

- ➤ Solar Charging ( on Fly )
- ► IMEI ( for Identification ) & Find my drone app on Cloud
- Anti Theft System on Drones
- ➤ Safe to Fly ( Air Traffic System )
- Black box in drone
- Components are sold separately for replacement purposes
- ► Air Bags to protect the public

# CUSTOMERS

- Photographers
- ► Hobbyists
- ► Farmers
- ► Developers
- Building Contractors





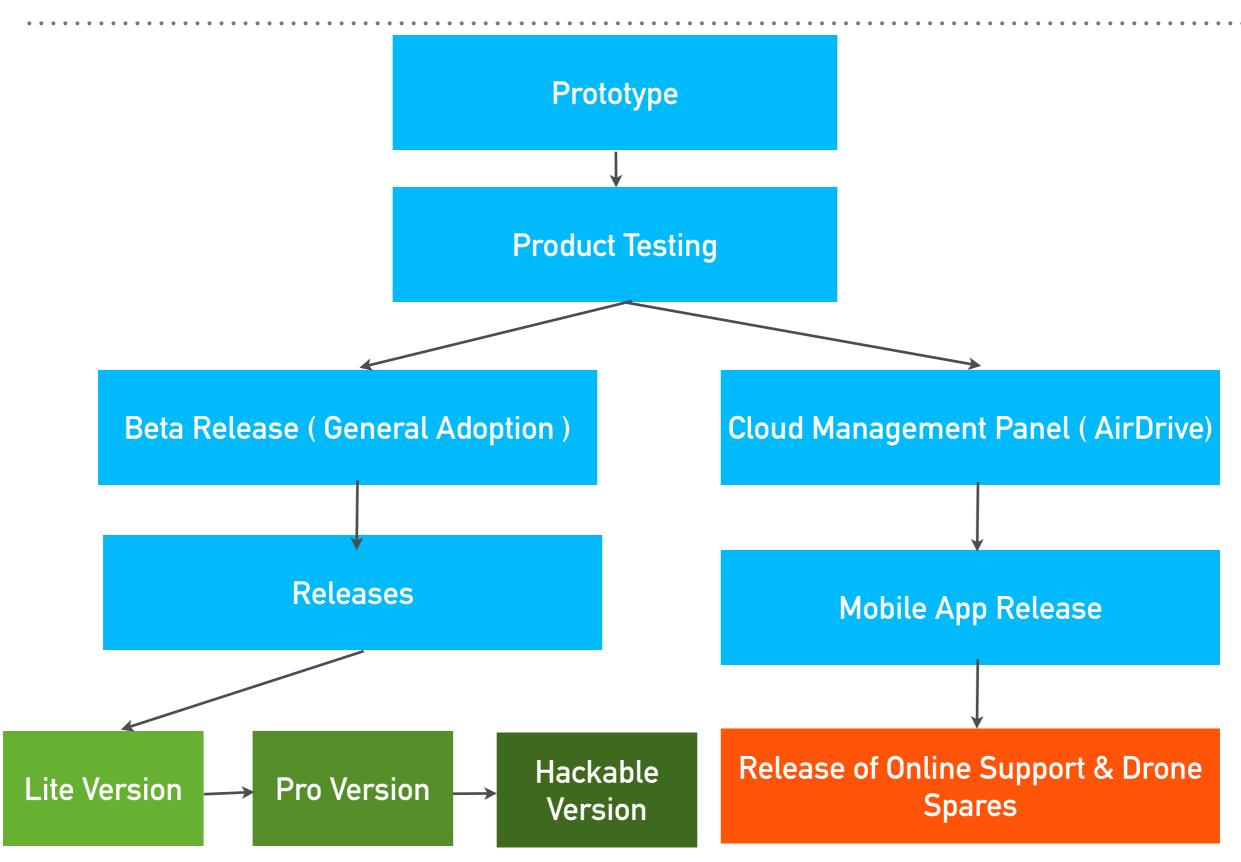
# VALUE PROPOSITION

- AirHacX is Product based Equipment(Drone) which is easy to use and fly.
- We provide our customers with a lead technology which helps the customers to feel safe to buy
- ► Benefits:
  - ► Update Firmware in one click
  - Integrated integrated with Cloud (AirDrive)
  - Mobile Application Support
  - ► Autopilot, Failsafe & Auto Charging
  - Online Support Live Chat & Ticket based supporting system.

### CHANNELS (MARKETING)

- Online markets like eBay, Flipkart and Amazon
- Cloud Services will be displayed for sale at <u>airhacx.com</u> ( Payment via PayPal )
- Social Media Marketing on Facebook & Twitter
- Online marketing via Adwords & Search engine marketing
- Email & Mobile Advertising
- Affiliate Programs & Referral Programs (for cloud services)

# **PRODUCT WORKFLOW**



#### **REVENUE MODEL**

- ► Core Product ( The Drone )
- Drone Services
- Cloud Services
- ► Drone Spares

#### COMPETITORS

- ► Airware ( on Cloud Services )
- ► DJI ( Dajiang Innovation )
- ► Parrot EPA
- ► 3DRobotics
- ► Facebook
- ► Google
- ► Boeing
- ► Amazon

#### ► Skycatch

# WHAT WE ARE EXPECTING

- ► Funding & Guidance
- Basic Finance Prototype
- ► Help on How to do business with the Idea.